

PRINCETON INVESTMENTS
1001 E Harmony Road, Suite A-110
Fort Collins, CO 80525
888-227-2486 Technical support fax
Support@NoteSmith.com

Date: October 1, 2017

To: NoteSmith® customers who need a printed invoice

From: Daisy McCarthy, Manager of Licensing and Support

Re: NoteSmith® 2018 invoices

Invoice Overview

The attached invoices are for ordering NoteSmith® technical support for calendar year 2018, which includes the current installation media. This document is primarily for customers who did not print a 2018 invoice from their NoteSmith® 2017 program. First time customers, users of older NoteSmith® programs, and anyone ordering after February 14, 2018 can use Invoice 4.

Directions

1. If applicable, start up your existing NoteSmith® program. Read the top line to determine whether you have NoteSmith®, NoteSmith® Pro, or NoteSmith® Net, and also the model year.
2. Read the new features and be sure you agree with the acknowledgements below.
3. Find your invoice on the pages following and print the one corresponding to your program:

Invoice 1: For customers currently using NoteSmith® Net 2017

Invoice 2: For customers currently using NoteSmith® Pro 2017

Invoice 3: For customers currently using NoteSmith® 2017, non-Pro, non-Net

Invoice 4: For first time customers, existing customers with any NoteSmith® program older than 2017, or anyone ordering after February 14, 2018.

4. Using the wrong invoice will delay processing of your order, so select the correct invoice and total carefully. Return the invoice, which is window envelope compatible, with your check made out to Princeton Investments, Inc. Alternately, use your credit card at NoteSmith.com, Order Forms.

Contact Support@NoteSmith.com or fax 888-227-2486 with any questions.

Thank you for choosing NoteSmith® to manage your portfolio.

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Date: October 1, 2017

To: All NoteSmith® 2017 Users

From: Daisy McCarthy, Manager of Licensing and Support

Re: NoteSmith® 2018 pricing through February 14, 2018

Announcement of 2018 Release

Your NoteSmith® 2018 renewal is ready for release but, as always, it is not for sale. Discounted 2018 renewals will be sent only to 2017 support subscribers. The enclosed invoices indicate your rate for the 2018 calendar year. Support includes free updates throughout the year and technical support by email or toll free fax. Many people—surprised by their failed hardware or office fires—were thankful for our timely support in past years. Virtually all questions we receive are answered the same day or by the next business morning.

With our nearest competitor at quadruple our price and triple our annual support fee, I think you agree we give a great value for your money. There is no price increase from last year, but *heed the December 31 due date!* Orders are scheduled for mailing on one of two days and an earlier download date is available. Late payments incur a larger shipping fee due to the special handling of individual orders. Early orders, however, are processed in bulk to save you time and save you money!

All versions of NoteSmith® require registration. We have made strides during the last decade to make this process as fair and easy as possible. Sixty seconds on the internet is about all you need to activate your program. You are not paying for software support while others are getting something for nothing. Just as our houses all have locks, NoteSmith® requires our long term, honest users to register so we can protect your investment in us. We offer one additional activation at a huge discount for those who want to guard against potential computer loss.

Popular items include IRS 1098 and 1099 revisions. Net users can check out data to an optional Laptop Workstation, take it home where the Laptop runs standalone, then check the data back in the next day so others can share changes. NoteSmith.com has a list of user-suggested additions to this version.

For a nominal fee we can set you up with 2 web pages so your customers can look up their own histories and you get access to one-click, off-site, password-protected backup. It is worth the price just to reduce the number of inbound phone calls plus it will put you in compliance with new federal reporting requirements. Borrowers can see if their payment arrived, the check cleared, their arrearage, or to get a quick payoff estimate. We continue to receive reports of office fires and hard disk crashes, as we do every year, and the reasonably priced online backup is indispensable for quickly moving your encrypted data off site.

Only full price orders are handled at our web site or by phone. For a renewal discount, follow the directions on your invoice before the December 31 due date. *There is no phone number for handling discounted renewals*—use a credit card at NoteSmith.com or mail a check.

Your data really belongs to your customers! Would you like to explain to a borrower how you lost their history and did not think it was worth renewing support? NoteSmith® 2018 renewals include delivery the third full week of January. Earlier delivery options are available on the invoices below.

Thank you, as always, for using NoteSmith® to manage your portfolio.

PRINCETON INVESTMENTS, INC.

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Acknowledgement for 2018

By placing your order either by credit card at NoteSmith.com or by mail using a check, you acknowledge and accept the following items:

What you are licensing:

- One read/write NoteSmith® 2018 installation
- Data import routine from older NoteSmith® versions
- Technical support by toll free fax or email through 12/31/2018
- Admission to any NoteSmith® help days
- Eligibility for the lowest cost NoteSmith® annual support at the end of next year

What else you are being given:

- Non-Pro, Non-Net: One extra read-only installation, or
- Pro: One read/write emergency backup installation, or
- Net: Up to 5 NoteSmith® Net Workstation installations on computers attached by Local Area Network (LAN) to the one NoteSmith® Net 2018 Server

What you are *not* licensing or being given:

- Rights to install NoteSmith® on other than the licensed computers
- Replacement activations, whether from disk crashes, fire, theft, vandalism, or other calamity
- Technical support by telephone or postal mail

You acknowledge having read and agreed to the NoteSmith® End User License Agreement (NEULA). By renewing your support, the NEULA defines the software licensing terms and terms of business between you the licensee and Princeton Investments, Inc., the licensor. The NEULA appears under the Help menu of your current program, at our web site, on your current installation media, and in the front of the printed manual. Further, you will be asked to read and reconfirm your acceptance of the NEULA when you install the new program. Technical support renewals are services, not products, therefore they are not refundable.

Payment

Go to www.NoteSmith.com and click Orders to pay by credit card. We cannot take credit card orders by phone.

Alternately, mail your check to the address shown. Invoices are window envelope compatible. *Please do not staple or clip the check to the invoice.* Make copies of the invoice and this page for your records. Double check all steps and particularly your total on the reverse side for accuracy so your order can be processed timely. Checks are not cashed until the shipment date. Send with delivery confirmation if necessary.

Questions? Email Support@NoteSmith.com or fax 888-227-2486. Discount renewals are not available by phone.

Tip: NoteSmith® users who skip a year pay at least \$100 more to reinstate the second year and lose out on a full year of support and new features in the meantime!

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NoteSmith Net Renewal Invoice

Dates

Due (received by!): 12/31/2017
Valid: 11/1/2017 - 2/14/2018

Your name and address

Additional contact information

Phone:
Fax:
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.

Your current program is NoteSmith® 2017 Net

Model for renewal (2018)

Net: 1 server and 5 workstations, LAN only (269 + 6 mailing)	<u>\$ 275</u>
Net 25: up to 20 more workstations, LAN only, add 200	_____
Net Laptop: LAN or standalone workstation, add 199	_____

Options

Printed manual, 360+ pages, add 15	_____
Online backup, highly recommended, add 49	_____
Web site and online backup together, add 99	_____

Mailing

Third batch, mailed <i>about</i> 1/20/2018	<u>included</u>
Second batch, mailed <i>about</i> 1/9/2018, add 20	_____
First batch, download <i>only</i> , available 1/4/2018, add 10	_____
After the due date (see above), add 50	_____

Total Please add carefully!	\$ _____
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Fold here for use in a double window envelope, do not cut!

From _____

Return to _____

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NoteSmith Pro Renewal Invoice

Dates
Due (received by!): 12/31/2017
Valid: 11/1/2017 - 2/14/2018

Your name and address

Additional contact information

Phone:
Fax:
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.

Your current program is NoteSmith® 2017 Pro

Model for renewal (2018)
Pro: 1 installation and 1 backup installation (219 + 6 mailing) \$ 225

Options
Printed manual, 360+ pages, add 15 _____
Online backup, highly recommended, add 49 _____
Web site and online backup together, add 99 _____
Additional activation, add 199 _____

Mailing
Third batch, mailed *about* 1/20/2018 included
Second batch, mailed *about* 1/9/2018, add 20 _____
First batch, download *only*, available 1/4/2018, add 10 _____
After the due date (see above), add 50 _____

Total Please add carefully! \$ _____

Fold here for use in a double window envelope, do not cut!

From _____

Return to _____

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NoteSmith Renewal Invoice

Dates
Due (received by!): 12/31/2017
Valid: 11/1/2017 - 2/14/2018

Your name and address

Additional contact information
Phone:
Fax:
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.
Your current program is NoteSmith® 2017 Non-Pro, Non-Net

Model for renewal (2018)
Non-Pro: 1 installation \$ 175
Pro: 1 installation and 1 backup installation, add 200 _____
Net: 1 server and 5 workstations, LAN only, add 400 _____

Options
Printed manual, 360+ pages, add 15 _____
Online backup, highly recommended, add 49 _____
Web site and online backup together, add 99 _____

Mailing
Third batch, mailed *about* 1/20/2018 included
Second batch, mailed *about* 1/9/2018, add 20 _____
First batch, download *only*, available 1/4/2018, add 10 _____
After the due date (see above), add 50 _____

Total Please add carefully! \$ _____

Fold here for use in a double window envelope, do not cut!

From

Return to

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NoteSmith Invoice

Dates
Due: Prior to 9/30/2018
Prices valid until: 9/30/2018

Your name and address

Additional contact information
Phone:
Fax:
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.
This is an initial license or you last licensed NoteSmith® prior to 2017.

Model for initial license or renewal (2018)
Non-Pro: 1 installation \$314
Pro: 1 installation and 1 backup installation, add 200 _____
Net: 1 server and 5 workstations, add 400 _____
Printed manual, 360+ pages included

Options
Online backup, highly recommended, add 49 _____
Web site and online backup together, add 99 _____
Additional activation, add 199 _____

Mailing
UPS or Priority Mail, 2-3 business day service included

Total Please add carefully! \$ _____

Fold here for use in a double window envelope, do not cut!

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