



**PRINCETON INVESTMENTS**  
1001 E Harmony Road, Suite A-110  
Fort Collins, CO 80525  
888-227-2486 Technical support fax  
Support@NoteSmith.com

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Date: November 1, 2018

To: All NoteSmith® 2018 Users

From: Daisy McCarthy, Manager of Licensing and Support

Re: NoteSmith® 2019 pricing through February 14, 2019

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## **Announcement of 2019 Release**

Your NoteSmith® 2019 renewal is ready for release but, as always, it is not for sale. Discounted 2019 renewals will be sent only to 2018 support subscribers. The enclosed invoices indicate your rate for the 2019 calendar year. Support includes free updates throughout the year and technical support by email or toll free fax. Many people—surprised by their failed hardware or office fires—were thankful for our timely support in past years. Virtually all questions we receive are answered the same day or by the next business morning.

With our nearest competitor at quadruple our price and triple our annual support fee, I think you agree we give a great value for your money. There is no price increase from last year, but *heed the December 31 due date!* Orders are scheduled for mailing on one of two days and an earlier download date is available. Late payments incur a larger shipping fee due to the special handling of individual orders. Early orders, however, are processed in bulk to save you time and save you money!

All versions of NoteSmith® require registration. We have made strides during the last decade to make this process as fair and easy as possible. Sixty seconds on the internet is about all you need to activate your program. You are not paying for software support while others are getting something for nothing. Just as our houses all have locks, NoteSmith® requires our long term, honest users to register so we can protect your investment in us. We offer one additional activation at a huge discount for those who want to guard against potential computer loss.

Popular items include IRS 1098 and 1099 revisions. Net users can check out data to an optional Laptop Workstation, take it home where the Laptop runs standalone, then check the data back in the next day so others can share changes.

For a nominal fee we can set you up with 2 web pages so your customers can look up their own histories and you get access to one-click, off-site, password-protected backup. It is worth the price just to reduce the number of inbound phone calls plus it will put you in compliance with new federal reporting requirements. Borrowers can see if their payment arrived, the check cleared, their arrearage, or to get a quick payoff estimate. We continue to receive reports of office fires and hard disk crashes, as we do every year, and the reasonably priced online backup is indispensable for quickly moving your encrypted data off site.

For a renewal discount, follow the directions on your invoice before the December 31 due date. *There is no phone number for handling discounted renewals*—use a credit card at NoteSmith.com or mail a check.

*Your data really belongs to your customers! Would you like to explain to a borrower how you lost their history and did not think it was worth renewing support?* NoteSmith® 2019 renewals include delivery the third full week of January. Earlier delivery options are available on the invoices below.

Thank you, as always, for using NoteSmith® to manage your portfolio.



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**NoteSmith Net Renewal Invoice**

Dates

Due (received by!): 12/31/2018  
Valid: 11/1/2018 - 2/14/2019

Your name and address

Additional contact information

Phone:  
Fax:  
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.

**Your current program is NoteSmith® 2018 Net**

Model for renewal (2019)

Net: 1 server and 5 workstations, LAN only (269 + 6 mailing)	\$ 275
Net 25: up to 20 more workstations, LAN only, add 200	_____
Net Laptop: LAN or standalone workstation, add 199	_____

Options

Printed manual, 360+ pages, add 15	_____
Online backup, highly recommended, add 49	_____
Web site and online backup together, add 99	_____

Mailing

Third batch, mailed <i>about</i> 1/20/2019	<u>included</u>
Second batch, mailed <i>about</i> 1/9/2019, add 20	_____
First batch, download <i>only</i> , available 1/6/2019, add 10	_____
After the due date (see above), add 50	_____

**Total** Please add carefully! \$ \_\_\_\_\_

Fold here for use in a double window envelope, do not cut!

From

Return to

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**NoteSmith Pro Renewal Invoice**

Dates  
Due (received by!): 12/31/2018  
Valid: 11/1/2018 - 2/14/2019

Your name and address

Additional contact information  
Phone:  
Fax:  
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.

**Your current program is NoteSmith® 2018 Pro**

Model for renewal (2019)  
Pro: 1 installation and 1 backup installation (219 + 6 mailing)     \$ 225

Options  
Printed manual, 360+ pages, add 15     \_\_\_\_\_  
Online backup, highly recommended, add 49     \_\_\_\_\_  
Web site and online backup together, add 99     \_\_\_\_\_  
Additional activation, add 199     \_\_\_\_\_

Mailing  
Third batch, mailed *about* 1/20/2019     included  
Second batch, mailed *about* 1/9/2019, add 20     \_\_\_\_\_  
First batch, download *only*, available 1/6/2019, add     \_\_\_\_\_  
10 After the due date (see above), add 50     \_\_\_\_\_

**Total** Please add carefully!     \$ \_\_\_\_\_

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From \_\_\_\_\_

Return to \_\_\_\_\_

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**NoteSmith Renewal Invoice**

Dates  
Due (received by!): 12/31/2018  
Valid: 11/1/2018 - 2/14/2019

Your name and address

Additional contact information  
Phone:  
Fax:  
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.  
**Your current program is NoteSmith® 2018 Non-Pro, Non-Net**

Model for renewal (2019)  
Non-Pro: 1 installation \$ 175  
Pro: 1 installation and 1 backup installation, add 200 \_\_\_\_\_  
Net: 1 server and 5 workstations, LAN only, add 400 \_\_\_\_\_

Options  
Printed manual, 360+ pages, add 15 \_\_\_\_\_  
Online backup, highly recommended, add 49 \_\_\_\_\_  
Web site and online backup together, add 99 \_\_\_\_\_

Mailing  
Third batch, mailed *about* 1/20/2019 included  
Second batch, mailed *about* 1/9/2019, add 20 \_\_\_\_\_  
First batch, download *only*, available 1/6/2019, add \_\_\_\_\_  
10 After the due date (see above), add 50 \_\_\_\_\_

**Total** Please add carefully! \$ \_\_\_\_\_

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**NoteSmith Invoice**

Dates  
Due: Prior to 10/31/2019  
Prices valid until: 10/31/2019

Your name and address

Additional contact information

Phone:  
Fax:  
Email:

Detail

The NoteSmith® End User License Agreement (NEULA) is hereby accepted.  
**This is an initial license or you last licensed NoteSmith® prior to 2018.**

Model for initial license or renewal (2019)  
Non-Pro: 1 installation \$314  
Pro: 1 installation and 1 backup installation, add 200 \_\_\_\_\_  
Net: 1 server and 5 workstations, add 400 \_\_\_\_\_  
Printed manual, 360+ pages included

Options  
Online backup, highly recommended, add 49 \_\_\_\_\_  
Web site and online backup together, add 99 \_\_\_\_\_  
Additional activation, add 199 \_\_\_\_\_

Mailing  
UPS or Priority Mail, 2-3 business day service included

**Total** Please add carefully! \$ \_\_\_\_\_

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